



TiE Mumbai focuses on Entrepreneurship through various online engagements

Mumbai, 26 April 2021: From mentoring sessions to masterclasses, to entrepreneurship programs, guidance camps and idea validation sessions, TiE Mumbai has planned diverse engagement workshops with its Startup members focusing on varied concerns and know hows.

“TiE Mumbai has adopted a range of entrepreneurship support through these webinars and workshops. We encourage and welcome more Startups and Founders to participate, understand and adopt key business aspects.” said **Naveen Raju, Executive Director, TiE Mumbai.**

Some of the online sessions organized by TiE Mumbai in the current month are –

Food Network Foodpreneur Series with Perizaad Zorabian- TiE Mumbai organized an interesting webinar with **Perizaad Zorabian, Director, Zorabian Chicken** where she spoke passionately about the business, her learnings, challenges and future ventures of the brand. In her advice to young entrepreneurs, Perizaad said “It is important to walk the talk and stay true to what you believe. Always live up to your words and be open to learning. Be brave but not reckless and always have your facts in place.” She firmly believes that consumers have evolved and are more knowledgeable and cannot be taken for granted. The businesses that evolve and deliver effectively will thrive in the long run.

Learn from the Expert: How to Scale a Family Business- As a part of TiE Mumbai’s Business Builder Evening, this exciting, informal and interactive huddle session was organized with TiE Mumbai board member **Nayan Patel, Director - Packam Controls.** He spoke on entrepreneurship, funding, thought leadership, his experiences and scaling his family business.

Will the Real Unicorn Please Stand Up? - This was an informative conversation with **Neelkanth Mishra, Managing Director, Co-Head of Asia Pacific Strategy and India Strategist for Credit Suisse,** to get his perspectives on India's unicorn valuations, current count, economy, business and more.

Online Entrepreneurship Education Program for School Students- TiE Mumbai in Collaboration with Young Entrepreneurs Academy (YEA!) announced an Online Entrepreneurship Education Program for School Students.

Young Entrepreneurs Academy (YEA!) is a US franchise that teaches entrepreneurship to 11–18-year-old students. This is their 6th year of operations in India and they will be doing online class with students from different cities and schools. This diversity promises to be an enriching and transformational experience for the students. The online program will have a cohort of 20 students per class. The curriculum has content such as case studies, digital marketing, communication and networking. This program transforms kids into confident and driven entrepreneurs and most importantly it teaches them to be comfortable with failures and setbacks.



How Fintech Startups can achieve regulatory & PCI DSS compliance on AWS- Security and Compliance have been one of the key considerations for the Fintech companies in payments and lending space. RBI has new guidelines on Digital Payment Security Controls and Payment Aggregators/Payment Gateways. This session, talked about how payment and lending startups organizations can use AWS to inherit security controls and use AWS services to achieve regulatory compliance and industry compliance including PCI DSS and PCI 3DS.

Idea Validation Hotline with Amit Patel - Managing Director, PitchRight Ventures- It is said that “Nothing can stop the power of an IDEA whose time has come” but it is also critical to validate if YOUR IDEA has the POWER in it, for sustainable execution & growth, before you move on and start-up! To facilitate IDEA VALIDATION, this mentoring format, had been designed for all aspiring, budding, early-stage entrepreneurs who have a business Idea/concept.

Business Guidance Camp- This is a part of the many mentoring programs at TiE Mumbai. BGC is one on one mentoring session with a mentor - who is a senior entrepreneur/ professional to address a business challenge that an entrepreneur is facing and obtain strategic guidance and advice on the same.

Maharashtra Health Hackathon - MH²- TiE Mumbai is partnering with **Government of Maharashtra** in organizing the first ever Maharashtra Health Hackathon from **April 23rd-25th, 2021**. This event is also supported by partners like MIT Hacking Medicine, National Health Mission – Maharashtra, Action COVID-19 Team (ACT), WeSchool, BETiC IIT Bombay, Mumbai University, SNDT University and RiiDL.

Under the hackathon participants will get to present their ideas in 4 tracks, namely: *Vaccination & Immunization, Affordable Diagnostic Tools, Responsive Emergency Services and Medical Devices for Improving Neonatal Care.*

Necessary mentorship support will be provided throughout the event. The winning teams will get opportunities to develop proof of concept and pre-incubation support to nurture their ideas. Post successful development of proof of concept, the teams will get opportunities to pitch the solutions to industry players for raising seed fund for prototype development.

All You Need To Know About SPAC's- SPAC's is the new emerging vehicle for listing and fundraising for businesses. This expert session with **Amit Singhal**, Founder, Sitare Foundation and Ex-Uber & Google will answer all questions on Special Purpose Acquisition Vehicle - history, structure, benefits, SPAC as fundraising strategy, prep work & How to go about it. The session is scheduled on April 29, 2021 and will be moderated by **Ranu Vohra**, Board Member, TiE Mumbai and Co-Founder and Executive Vice Chairman, Aventus Capital.

Some sessions further planned in the month are-

- **Masterclass on Finance for Non-Finance Founders** with **Shrirang Tambe**- Founder & CEO of ORIGA Leasing
- **Investor of the Month Vatsal Kanakiya**, Principal & CTO, 100x.VC



- **Investment Decoded**- this is the first-ever virtual summit dedicated to Angel Investing with 3 days of keynotes, panel discussions, and masterclasses.

About TiE Mumbai

The Indus Entrepreneurs (TiE), was founded in 1992 in Silicon Valley by a group of successful entrepreneurs, corporate executives, and senior professionals with roots in the Indus region. Since 1992, TiE has been supporting entrepreneurs by offering education, mentorship, networking and funding opportunities. The mission of TiE is to foster entrepreneurship globally through the 5 pillars of TiE : mentoring, networking and education, funding and incubation. Dedicated to the virtuous cycle of wealth creation and giving back to the community. TiE's focus area is to generate enable the next generation of entrepreneurs. There are currently 11,000 members, including over 2,500 charter members in 60 chapters across 17 countries. TiE's mission is to foster entrepreneurship globally through mentoring, networking, and education. Dedicated to the virtuous cycle of wealth creation and giving back to the community, TiE's focus is on generating and nurturing our next generation of entrepreneurs.

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