



TiE Mumbai calls for Applications for US Tech Delegation 2026: Built for Founders Ready to Win in Silicon Valley

Mumbai, March 31, 2026: TiE Mumbai announced that it is calling for applications for its flagship US Tech Delegation 2026, scheduled from April 20–28 in the Bay Area, California—a high-signal, curated immersion for India’s most ambitious founders building for global scale.

This is not a “tour”. It’s a market-entry sprint into Silicon Valley—designed for founders who are serious about US expansion, enterprise GTM, and institutional capital. The program connects a tightly selected cohort of startups with founder-friendly VCs, operators, enterprise buyers, and the Valley’s trusted inner circles—the networks where real decisions get made.

Why This Matters Now

The US remains the **largest and most sophisticated market for technology companies**, with an unmatched **density of capital** (institutional + cross-border funds), **enterprise buyers and design partners**, **operator talent and scaling playbooks**, and the “**whisper networks**” that unlock second-order access.

For Indian startups, cracking the US is no longer optional—it is a force multiplier for valuation, distribution, and category leadership.

Naveen Raju, Executive Director, TiE Mumbai said, “We’re plugging founders directly into the right rooms—investors, operators, and customers who matter. The goal is simple: help startups land, learn, and start winning in the US faster. Silicon Valley remains the global nerve center of innovation. This delegation is about giving Indian founders not just access—but context, credibility, and compounding relationships that accelerate global scale.”

What Founders Actually Get

The 2026 delegation is engineered for outcomes, not optics:

- **US Go-To-Market (GTM) Acceleration-** Build and pressure-test your US customer acquisition strategy with operators who’ve scaled from 0→\$100M+
- **Targeted Fundraising Access-** Warm introductions to founder-first VCs, micro-VCs, and cross-border investors actively backing global startups
- **Enterprise Pipeline Creation-** Direct access to large enterprises and potential customers—with a focus on initiating real commercial conversations
- **Inner Circle Access-** Entry into trusted founder networks, referral loops, and “smart mafia” ecosystems that compound access over time
- **US Setup & Readiness-** Tactical guidance on Delaware incorporation, compliance, hiring, ESOPs, and early team buildout



Built on Proven Outcomes (2025 Cohort)

The 2025 delegation wasn't theoretical—it delivered tangible, measurable business impact. A total of 19 startups participated, with 3 already incorporated in the US and 14 in active stages of setup, signaling strong intent and momentum. The cohort executed 6 formal partnerships and unlocked over \$5.5 million in total value, including a landmark \$5 million investment round. Commercial deals ranged between \$250K and \$500K, alongside strategic engagements with global ecosystem leaders such as NVIDIA. Beyond capital and partnerships, the initiative is expected to create 50+ high-skill jobs in the US. These are not vanity metrics—they reflect real traction across capital, customers, and capability building.

This delegation is designed for founders who are:

- Planning US expansion in the next 12–24 months
- Preparing for Series A or later
- Building enterprise-ready, globally scalable products
- Looking to anchor themselves in the US innovation and capital ecosystem
- Leadership Perspective

Applications are now open for a highly selective cohort.

Apply here: <https://luma.com/8xo54st8>

About TiE

The Indus Entrepreneurs (TiE), was founded in 1992 in Silicon Valley by a group of successful entrepreneurs, corporate executives, and senior professionals with roots in the Indus region. Since 1992, TiE has been supporting entrepreneurs by offering education, mentorship, networking and funding opportunities. The mission of TiE is to foster entrepreneurship globally through the 5 pillars of TiE : mentoring, networking and education, funding and incubation. Dedicated to the virtuous cycle of wealth creation and giving back to the community. TiE's focus area is to generate enable the next generation of entrepreneurs. There are currently 11,000 members, including over 2,500 charter members in 60 chapters across 17 countries. TiE's mission is to foster entrepreneurship globally through mentoring, networking, and education. Dedicated to the virtuous cycle of wealth creation and giving back to the community, TiE's focus is on generating and nurturing our next generation of entrepreneurs.

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